

PLANET EXPAT IS HIRING A ACCOUNT MANAGEMENT INTERN FOR INTERNSHIP FROM 3 TO 6 MONTHS.

Date : 28/03/2016

**Job reference :** 160223-12676690

**Type of contract :** Internship

**Localisation :** London 000, GB

**Contract duration :** From 3 to 6 months

**Level of studies :** Bachelor's Degree

**Years of experience :** 6 months - 1 year

**Company description :**

Planet Expat provides career-boosting paid internships in some of the most innovative and dynamic Start-ups in Latin America, Europe and the USA. We connect students with promising start-ups abroad through a program that allows them to gain valuable professional experience in international environments while being key contributors to innovative projects.

We are currently hiring for the company below:

"We are an innovative mobile adtech company. We have grown quickly since our inception from 4 people in a basement, to having over 70 staff in three offices in Europe, working with some of the world's most recognizable brands. Our tech is industry-leading, and we have a family of talented, hard-working and dynamic individuals that are the cornerstone of our success. We offer developers and publishers the highest monetization available in the market, increasing their CPM (cost per mille) and maximizing their revenue. Our founders are highly-experienced serial entrepreneurs, who successfully exited their previous venture.

We work with more than six hundred publishers and we count with clients in several countries in Europe, where we have run over five hundred campaigns. We have also closed our second round of funding, raising over three million euros within the first semester of 2015.

We are currently looking for a proactive and motivated intern to join our sales team as an account manager in our London headquarters. You will help us maintain our client portfolio, ensure we maintain a good relationship with our existing customers. We are looking for someone who is result-oriented and has great communication skills. We want someone who is interested in joining a young, motivated and highly talented team in a fast-growing startup."

**Job description :**

Main Responsibilities:

- \* Manage relationships with existing clients, especially key accounts
- \* Follow up with current customers and check their level of satisfaction with their service
- \* Analyze data regarding existing accounts and provide reports
- \* Ensure we maintain a good relationship with their clients that can lead to future opportunities
- \* Reach out to clients who leave the platform and understand their reasons

Location:

- \* London, United Kingdom

Duration:

- \* Starting date: As soon as possible
- \* Duration: 6 months

Compensation:

- \* Salary based on profile
- \* Can lead to a permanent position

Contact:

\* Planet Expat is managing our recruiting process

\* Please apply at [www.planetexpat.org](http://www.planetexpat.org) and mention the reference: 160223

\* Only applications received through the Planet Expat website will be considered  
(<http://planetexpat.org/apply/>)

**Required profile :**

Required profile and skills:

\* Excellent English

\* Outstanding written and oral communication skills

\* Great interpersonal skills

\* Previous experience in sales would be desired but not required

\* Autonomous and proactive

\* Result-oriented and entrepreneurial-minded

\* Interest in technology helps

**To apply :** <http://apply.multiposting.fr/jobs/6516/12676690>