

PLANET EXPAT IS HIRING A ASSISTANT SALES COUNTRY MANAGER FOR INTERNSHIP FROM  
3 TO 6 MONTHS.

Date : 07/03/2016

**Job reference :** 160129-12448372

**Type of contract :** Internship

**Localisation :** Rotterdam 00000, NL

**Contract duration :** From 3 to 6 months

**Level of studies :** Bachelor's Degree

**Years of experience :**

**Company description :**

Planet Expat provides career-boosting paid internships in some of the most innovative and dynamic Start-ups in Latin America, Europe and the USA. We connect students with promising start-ups abroad through a program that allows them to gain valuable professional experience in international environments while being key contributors to innovative projects.

We are currently hiring for the company below:

"We are a fast growing start-up based in Rotterdam, the Netherlands. We started operating in 2009 to help students, going on exchange program or internship abroad, rent out their rooms to foreign students coming to study in their hometown. We built a communication platform between students. Through our service, universities acquire an important tool to increase their housing services, for both local and international incoming students.

We are a team of sixteen members from more than ten different nationalities. We currently have partnerships with more than 85 universities around the world. They are our main customer, as they pay a yearly fee to offer an unlimited access to our platform to their students.

With this in mind, we are currently looking for an enthusiastic, success driven country manager for the German, Austrian and Swiss markets. We need someone who is a hard worker, always willing to go the extra mile. As a country manager, you will be working from our office in Rotterdam. You will recruit an online team of local students from Germany, Austria and Switzerland, who will sell memberships for our platform to their local universities."

**Job description :**

Main Responsibilities:

You will be responsible for everything that happens in your target market, and will report directly to the Founder of the company. The main responsibilities that you will perform are the following:

Human Resources Management

- \* Identify recruitment sources on the internet, such as LinkedIn, Facebook and universities' career services
- \* Develop a recruitment process for your Germany, Austria and Switzerland-based team of 5-15 members
- \* Instruct your team to understand our company's mission and vision

Sales Marketing Management

- \* You will be responsible for expanding the company in Germany, Austria and Switzerland
- \* Identify potential opportunities for our platform within the universities in Germany, Austria and Switzerland
- \* Develop a sales strategy for your target market
- \* Guide and motivate your sales team through the process of convincing their universities to join our platform
- \* Launch a marketing campaign at new and existing universities in Germany, Austria and Switzerland
- \* Develop personal sales, negotiation, leadership, and business communication skills

Contact:

- \* Planet Expat is managing the recruiting process
- \* Please apply at [www.planetexpat.org](http://www.planetexpat.org) and mention the reference: 160129
- \* Only applications received through the Planet Expat website will be considered (<http://planetexpat.org/apply-form/>)

Location:

- \* Rotterdam, the Netherlands

Duration:

- \* Starting date: As soon as possible
- \* Duration: 6 months

Compensation:

- \* 650€/month
- \* Performance-related bonus

**Required profile :**

Required profile and skills:

- \* Third year student or higher
- \* German language on an above-average level is required
- \* Study or work experience in Germany, Austria and Switzerland
- \* Interested in sales and marketing is a plus
- \* Fluency in English is preferred
- \* Ability to work independently and in a structured manner
- \* Entrepreneurial minded: Hard worker, energetic and optimistic

**To apply :** <http://apply.multiposting.fr/jobs/6516/12448372>