

PLANET EXPAT IS HIRING A BUSINESS DEVELOPMENT INTERN FOR INTERNSHIP FROM 3 TO 6 MONTHS.

Date : 11/03/2016

**Job reference :** 150100-12622815

**Type of contract :** Internship

**Localisation :** Santiago de Chile 000000, CL

**Contract duration :** From 3 to 6 months

**Level of studies :** Bachelor's Degree

**Years of experience :** 6 months - 1 year

**Company description :**

Planet Expat provides career-boosting paid internships in some of the most innovative and dynamic Start-ups in Latin America, Europe and the USA. We connect students with promising start-ups abroad through a program that allows them to gain valuable professional experience in international environments while being key contributors to innovative projects.

We are currently hiring for the company below:

"We are a fast-growing and innovative company based in Santiago.

We are part of the very dynamic entrepreneurial ecosystem in Chile, which has become a major hub in Latin America for the development of start-ups and fast-paced companies. As a start-up ourselves, we are first-class contributors to this very innovative environment.

To accompany our business growth, we are looking for an enthusiastic Business Developer trainee to join our team and be a key contributor to our projects. "

**Job description :**

Main Responsibilities:

- \* Contribute to the company's business development strategy
- \* Identify target markets and industries
- \* Elaborate marketing presentations and commercial proposals
- \* Coordinate and conduct in-person meetings to convert leads into clients
- \* Execute account management activities, such as following-up with current clients to gather feedback
- \* Prospect and contact new leads through, cold-calling and emails and in-person meetings

Location:

- \* Santiago, Chile

Duration:

- \* Starting date: As soon as possible
- \* Duration: 3 to 6 months

Compensation:

- \* Salary around USD 600 / month
- \* Can lead to a full-time position

Contact:

- \* Planet Expat is managing the recruiting process
- \* Please apply at [www.planetexpat.org](http://www.planetexpat.org) and mention the reference: 150100
- \* Only applications received through the Planet Expat website will be considered (<http://planetexpat.org/apply/>)

**Required profile :**

Required profile and skills:

- \* Student or Graduate in Business Administration/Marketing
- \* Fluent English
- \* Fluent Spanish would be a plus
- \* Previous experience in Business Development/Sales would be a plus
- \* Excellent verbal and written communication skills
- \* Reliability and sense of responsibility
- \* Flexible and versatile
- \* Strong willingness to learn

**To apply :** <http://apply.multiposting.fr/jobs/6516/12622815>